



2017 GLOBAL RESULTS









Industrials















190+TRANSACTIONS WORLDWIDE

CAPITAL RAISE ASSIGNMENTS MORE THAN DOUBLED PROMOTIONS TO MANAGING DIRECTOR, MOST IN FIRM HISTORY

ADVISOR

GLOBALLY:

MID-MARKET M&A

50%+
OF ACQUIRERS:
STRATEGICS

SPECIAL SITUATIONS: 100% TRANSACTION GROWTH

LINCOLN
MIDDLE MARKET INDEX

HALFOFM&A

E TRANSACTIONS:

CROSSBORDER

COMPANY

VALUES IN

MIDDLE MARKET

KIND TO

MEASURE

20% GLOBAL TRANSACTIONS

5,000+
VALUATIONS
ANNUALLY

OPENED NEW OFFICE IN SAN FRANCISCO

19 OFFICES WORLDWIDE

YEARS NAMED A
BEST PLACE
TO WORK

EMPLOYEES: NEARLY **10% GROWTH** OVER PRIOR YEAR