# **Global Packaging Sector**



### **COLLABORATION AND INSPIRED THINKING DELIVER RESULTS**

The packaging industry is in the midst of transformation, continually evolving to meet consumer demands and keeping pace with technological advancements. Our team is dedicated to helping clients grow and prosper in this time of change. We stay ahead of the trends through our global network of professionals and strong relationships with industry innovators, sharing market intelligence and perspectives. This collaboration ensures that we are investigating every potential solution, customizing our process and delivering outstanding outcomes for the unique dynamics of each individual client.

#### AREAS OF FOCUS

**Flexibles** Labels Bags Cut and Stack Films Glue Applied Heat Transfer Pouches Rollstock In-Mold

Pressure Sensitive Rigid Shrink Sleeve **Bottles** Specialty

Caps & Closures **Contract Packaging & Filling** Cups Aerosol

**Pumps** Formulation Development

> Liquid Semi-Solid Solid

Corrugated Boxes Folding Cartons Point-of-Purchase Displays

Tube & Core

**Paperboard** 

Container Board

Cans

#### **CONNECT WITH US**

To learn more about Lincoln's Packaging Expertise please contact

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#### **ABOUT LINCOLN INTERNATIONAL**

We are trusted investment banking advisors to business owners and senior executives of leading private equity firms; and public and privately held companies around the world. Our advisory services include mergers and acquisitions and capital markets advisory for the mid-market. We also provide valuations and fairness opinions and joint ventures advisory services. As one tightly integrated team of more than 500 professionals across 16 countries, we offer an unobstructed perspective, backed by superb execution and a deep commitment to client success. With extensive industry knowledge and relationships, timely market intelligence and strategic insights, we forge deep, productive client relationships that endure for decades. Connect with us to learn more at www.lincolninternational.com.

Mergers & Acquisitions | Capital Advisory | Joint Ventures & Partnering | Valuations & Opinions



## **Selected Packaging Transactions**

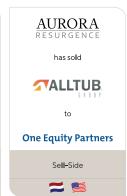




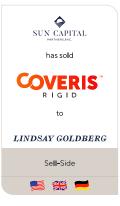
































## Positioned for a Premium Outcome

#### **Financial Technology** Management Growth Market Leader Characteristics Value-Added Solutions Strong EBITDA Margins Demonstrated Success in Proven Experience Innovative Products that Provider Meet Customers' (15%+)Achieving Organic **Unique Combination** Complex Requirements Growth Attractive, of Operational Compelling Payback on Growth Capex; Moderate Platform for Acquisitions; Growing and Expertise and Strategic Unique R&D Capabilities Proven Ability to Identify, Diverse End Markets Maintenance Capex (~3%) Focus Benefits to the End User Execute and Integrate Strong Market Share Deep Bench Strength Relative to Available Clear Revenue and **Targets EBITDA** Visibility Alternatives Diversified, Blue-Chip **Customer Base** Address Demands for High Capacity Utilization Convenience, Demonstrated Significant Scale Functionality and Performance Through Sustainability Cycles